



EC ASSOCIATE PROGRAM 2017



As a consequence of joining us, each Associate should be able to score in a weight class above his/hers own punch line.



ECONOMIC CONSULTANTS

EC is a Corporate Finance Boutique with headquarters in London and with network offices and associates around the world. We are around 100 people including Agents, Introducers and Partners. The company has existed since 1990 and has financed many different companies during these years.

We work with projects within the sectors of Real Estate, Renewable Energy, Agriculture and Meat Production, Hotels and Financial institutions, Hospitals and Infra structure. But, we are industry agnostic and are interested in projects outside these sectors as well. The people behind is what we are really interested in.

Our projects are typically minimum US\$ 20 M in both emerging as well as developed markets around the world. We are very much involved in the real estate sector. Typically, the financing can vary from US\$ 20 up to US\$ 800 M, and we can structure funding across the whole capital range including Equity, Mezzanine, Senior and Junior Debt in various forms also including Private and Public Bond Issues.

We offer all kinds of Bank Instruments, Monetizing and Trading Platforms (PPP).

We work with large international banks, investment banks, hedge funds, private equity funds, other types of alternative financing providers, High Net Worth Individuals, Pension Funds and Insurance Companies. Our providers come from of London, New York, Hong Kong and various local markets such as the Scandinavian, Frankfurt, Sao Paulo and Johannesburg.

Economic Consultants offers Due Diligence Services all over the world. With close to 50 highly experienced Senior Consultants covering all fields, we can cover all needs for Financial Institution, Insurance Companies, Banks, VC's or Hedge Funds.

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PROGRAM INTRODUCTION

Our Associates come in many different shapes and forms. They can be other companies running as Law firms, Auditors or Book keepers or individuals running as a partnership or just as one private Consultant. But common to all is that it is a person representing the entity in the Agreement with EC.

FACTS ABOUT EC

Below is the most important details and information listed.

Name and Registration Number

EC Capital Management Ltd, UK, reg. no. 7767020 **trading** as **Economic Consultants**.

Address

Registered Office Address; Citypoint, One Ropemaker Street, London, EC2Y 9AW, UK.

Professional Indemnity

Professional Indemnity Insurance, Policy Number BD63579-022016 at Markel (UK) Ltd.

Management



Executive Chairman

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E-mail; info@economic-consultants.com

OUR VISION

"We intend to provide our customers with the best funding and investment offers available at any-time and anywhere in the world. With on-line guidance, with a smart, searchable website, easy-to-follow instructions, and one of our Partners close to you for fast, quality delivery of our services."

OUR MISSION

"Our mission is to provide each of our clients with the most effective ethical representation possible, in negotiating viable funding and investment solutions!"

WHAT WE DO!

We do traditional funding often in an untraditional manner. Scandinavian tailored Bond Issues is one of our specialities. Then we do M&A's and Due Diligence. We have specialised Trading Platforms and we can provide Bank Instruments and Monetisation. To see the complete list of products, please check out our web site. Most products are listed in the Associate Agreement as well.



ORGANISATION

Our Group is organised as a limited company with an HQ in London and Associates all over the world. We have three different types of Associates; Agent, Introducer and Partner. The most common is Agent. The main differences are as follows;

Agent

The Agent delivers potential clients with little demand from our side as to follow up and completing the deals. The Agent makes sure that his/her client has read the information provided for each product in question and makes sure the client delivers a signed copy of the EC CIS together with a company presentation or executive summary. Commission on our success fees is 10%. Joining fee US\$ 150 - one year.

Introducer

The Introducer has experience from the industry, delivers potential clients, follows up and arrange meetings and keep in touch with the client. Up to 20% of the Start-up fee can be added for the Introducer. Commission on our success fees; 25%. Joining fee US\$ 500 - five years.

Partner

To become a Partner you must have education and solid and adequate experience from the financial industry. The Partner delivers potential clients and are able to start and complete a project with minor assistance from HQ. Commission on our success fee is 50%. A part of the agreed retainer per the amount of work put in can be agreed. Joining fee is US\$ 15K - lifetime.

APPLICATION PROCESS

To start the process becoming an Associate we need to have your CV and some information of what you are doing today. Good references are always welcome. Based on your education, experience and background we will assess how you best fit in and offer you a position within the three categories in place.

If you are happy to continue the process based on our offer we will issue two sets of NDA's between us, the EC Mutual and the EC NSNC.

With the NDA's in place you will receive all relevant information from us and when you bring in the first client we will issue and sign the Associate Agreement between us.

ASSOCIATE AGREEMENT

The Agreement sets out in detail Terms & Conditions between the Parties and a sample will be made available to the candidate.



We do hope this is of interest to you and if you are ready to move please proceed as described above.